

SUCCESS CONNECTIONS

Celebrating our
20th year

A publication of the Women's Success Network

September 2005

WSN's September 7 Meeting Eight minute networking!

Wednesday,
September 7
Dinner: 6:00
Network: 7:00
Franklin Country
Club

Dinner will be
promptly at 6:00.
Be on time - in fact -
come a little early.

Do you have a new
email, business name,
address? If any of your
contact information has
changed over the
summer, please
remember to update it
via the website at
[www.wsninc.org/
update.htm](http://www.wsninc.org/update.htm)

WSN is going to launch its fall program year with the *ultimate networking event!* You've heard of 8 Minute Dating? Get ready for 8 Minute Networking!

Instead of the usual sit down dinner followed by a speaker, the September 7 WSN meeting will feature rotating networking tables. Dinner will be served buffet style, then attendees will move from table to table so that they are able to network with everyone at the meeting. Board members will be assigned to each table to keep the flow - and conversation - moving.

This exceptional networking opportunity will allow you to meet

many more WSN members! All attendees will have one minute per table to talk about themselves. You'll do your introduction multiple times as you move from table to table.

Obviously, one minute is not a very long time, but - if you practice - you can include the important information about your business and yourself. The concept is for people to learn just enough about each other so they can decide if they want to get to know a particular member through a



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Five receive WSN scholarships

Five women were awarded the Elizabeth Fordham Wajer Scholarship Awards at WSN's June 1 dinner. A total of \$4,500 was presented to Dina M Belloli, Kate Robinson, Diane Labrecque, Monica Babcock and Diane McClay.

Dina will be going to Northeastern University, working toward her B.S. in English. Kate wants to get her bachelor's degree from Lesley University. Diane L. will be going to Framingham State College to get a degree in early childhood education. Monica will be studying elementary education at Lesley University. Diane M. hopes to get her associate degree from Dean College.

Our annual scholarships support working women looking to continue their education. Thanks to all those who donated raffle items this past year. Your support makes this scholarship program possible.

Scholarship Chair Donna Goulart extended her special thanks to her team: Bonnie Barnett and Linda Miller-Foster. Kudos to Publicity Chair Sharon Savage who was instrumental in promoting the scholarship and bringing in 30 applications this year.



Women's Success Network

Women's Success Network
P.O. Box 372
Franklin, MA 02038-0372

For on-line information about
Women's Success Network,
check our website:
www.wsninc.org

From Your Chair

I hope that everyone is enjoying their summer by taking some vacation time and spending time with family and friends. It is hard to believe summer is half over and once again it's time to think about WSN starting up in September.

As I write this column for the August newsletter, it will be my last as Chair of WSN. I am resigning my position as Chair. This was a very difficult decision, but one that I felt was best for the organization. My current job in Boston has made it very hard to devote the time needed as Chair. Additionally, getting to meetings has become a real challenge and my travel schedule adds to the difficulty.

I have enjoyed serving as Chair of WSN and plan on attending meetings as my schedule permits. Although I am leaving the position as Chair, I am maintaining a role on the board so that I can help ensure a smooth transition and be available to provide advice to the incoming Chair, Candace Sallale, and the board.

The September meeting will be an opportunity for you to network with your fellow members. This is a chance to promote your products and services as well as learn about what other members are offering. It's a great way to jump start your business after the summer break. I look forward to seeing everyone there.



Marleen Wolfe, Chair, WSN Board

Sept. meeting

Continued from page one

separate one-on-one meeting or catch up with that member at a future WSN meeting.

The meeting will be held at the Franklin Country Club. The buffet dinner will be served between 6:00 and 7:00. Business will be conducted as people eat (including the raffle). The networking table rotation will be held from 7:00 until 8:45.

Although you may want to bring extra business cards for this event, the roster for the meeting will be more detailed than usual and include your contact info.

Remember: The goal of this meeting is for you to meet everyone – and for everyone to meet you!

Writer needed

Enjoy interviewing fascinating people and then writing about them? The Success Connection is looking for a volunteer to write the monthly WSN member profiles. If you have a writing flair and would like to contribute to the newsletter, contact Linda Hilliard at newsletter@wsninc.org

From the editor

All contributions to our newsletter are welcome. Let us know of your personal and professional changes, calendar events, and general items of interest.

Board of Directors Contact Information

Chairperson

chairperson@wsninc.org

Communications

communications@wsninc.org

Membership

membership@wsninc.org

Programs

programs@wsninc.org

Publicity

publicity@wsninc.org

Reservations

reservations@wsninc.org

Scholarship

scholarship@wsninc.org

Treasurer

treasurer@wsninc.org

Executive Directors

execdir1@wsninc.org

execdir2@wsninc.org

Ambassadors

ambassadors@wsninc.org

Newsletter/Database

newsletter@wsninc.org

Tables

displaytables@wsninc.org

Webmaster

webmaster@wsninc.org

- The Success Connection welcomes information about you, our members. If you have received an award, have a promotion, are active in some organization, or have an upcoming activity that would interest members - send the information to the About Us feature (newsletter@wsninc.org).

Articles and suggestions may be sent to:

Linda Hilliard

Hilliard Communications

newsletter@wsninc.org

P.O. Box 2111

Framingham, MA 01701

(508) 879-5943

Mentoring – The Key to Success

WSN is about to launch a mentoring program!

- Define **mentor**: “A mentor is a wise and loyal guide, advisor, teacher, who helps entrepreneurs/professionals grow and develop.”
- **Qualities**: 1) non-judgmental, 2) empathetic, 3) affirming, 4) good listener 5) honest/candid, 6) from a different world can bring a new world view, 7) further ahead- can lend experience.
- **Who**: any age or gender, long-time confidants, former teachers, early bosses, or industry gurus.
- **Why**: *Being a mentor* allows you to make a difference in someone’s future. *Being mentored* enables you to create a future that you want in a way that is nurturing and connecting.

Whether you are part of an organization or a solo-entrepreneur-the mentoring relationship is the key element of success.

This mentoring program will be open to new and old members. Please contact Barbara Cappadona at 508-533-9862 if you are interested in getting involved.

New name badges for all members

No need to bring your old WSN name badge to the Sept. meeting. We have all new hanging name badges. We also have storage boxes (alphabetized). Leave your badges on the tables after each meeting - and they will be ready for you at the next meeting!

WSN Board Changes

With Marleen Wolfe’s decision to step down as chair of WSN, there are a number of changes on the WSN Board. At our September 7 meeting, the membership will be asked to vote on the following slate of officers.

- Chair: Candace Sallale
- Communications: Liz Scully
- Treasurer: Teresa Rizzo
- Membership: Martha Whyte
- Programs: Carla Cataldo and Nancy Cantor
- Publicity: Sharon Savage
- Reservations: Jennifer Taddeo and Colette Stukas
- Executive Director: Nancy Parchesky and Marleen Wolfe
- Scholarship: Donna Goulart

Adjunct:

- Ambassador: Michelle Raymond
- Newsletter: Linda Hilliard
- Webmaster: Jan Turner
- Tables: Betty Kushner

Reminders

Raffle winner question

Were you the winner of the free cleaning service that was raffled at the May meeting? If so, contact Gail Leinen at 508-699-0791.

Don't bypass reservations

Occasionally, members who miss the meeting reservation deadline have called the restaurant directly to order a meal and be added to the list. Please do not do this. It's not fair to the restaurant and it definitely complicates the reservation process. Remember that reservations has a standby list. If you miss the deadline, contact reservations to be added to the list.

Connectively Speaking



- **Ellen Perlin** of Perlin and Perlin, Attorneys at Law would like to thank **Deb Raymond** of Angel Foods for the donation of brownies for the fund raiser for Beth Nagy.
- **Liz Scully** would like to thank **Joan Gagnon** for hosting a Weekenders presentation at her beautiful home and for referring another hostess to her. Liz would also like to thank **Cyndi Rich** for building a beautiful spring/summer wardrobe with Weekenders fashions.
- **Joan Gagnon** of Gagnon Investment Advisory Services, would like to thank **Sharon Savage**, Cruises, Inc., for help booking her cruise. This was Joan's first cruise and Sharon handled all the details with ease.

About WSN's membership

Years that

WSN members joined:

1985 – 5
1986 – 1
1991 – 1
1992 – 3
1993 – 3
1994 – 3
1995 – 1
1997 – 4
1998 – 4
1999 – 4
2000 – 7
2001 – 6
2002 – 9
2003 – 12
2004 – 37
2005 – 23
Unknown – 1

Where we come from:

Ashland – 2
Attleboro – 11
Attleboro Falls – 1
Barrington – 1
Boston – 1
Brockton – 1
Canton – 2
Cranston – 1
East Walpole – 1

Foxboro – 6
Framingham – 2
Franklin – 30
Holliston – 5
Hopedale – 1
Hopkinton – 2
Jamaica Plain – 1
Lakeville – 1
Leominster – 1
Lincoln – 1
Mansfield – 4
Medfield – 1
Medway – 6
Millis – 2
N Attleboro – 6
Needham – 2
Norfolk – 2
North Easton – 1
Norton – 2
Norwood – 2
Plainville – 2
Providence – 3
Quincy – 1
Sharon – 2
Stoughton – 2
Uxbridge – 1
Walpole – 3
Waltham – 2
Wellesley – 1
Worcester – 2
Wrentham – 6

Sept. 7 Meeting Franklin Country Club Rte 140, Franklin

Mixed green salad
Rolls
Chicken piccata
Grilled salmon
Cheese tortellini w/pink sauce
Vegetable and potato
Assorted dessert bars, cookies and brownies

Upcoming WSN meetings

WSN meetings are the first Wednesday of the month

- September 7: Franklin Country Club, Franklin
- October 5: Highland Country Club, Attleboro
- November 2: Lafayette House, Foxboro
- November 30: Holiday Event, Rossi's, Millis
- January 4: TBA
- February 1: TBA
- March 1: TBA
- April 5: TBA
- May 3: TBA
- June 7: TBA

Registering for a WSN dinner meeting

There are two ways to register for a WSN dinner meeting: use the registration form included with the monthly mailing or via the webpage using PayPal.

If you register on line, you must use PayPal. Attendees can no longer fill out the web registration form with a "the check is in the mail" promise.

If you have mislaid your paper registration form, you will find the form on line, can print it out and mail it in with a check.

Of course it is important to honor the registration deadline for any meeting.

Foxwoods Trip: A huge success

WSN's June trip to Foxwoods Casino was a huge success. More than 30 members (and friends) boarded a bus in Franklin and spent an evening at the casino. Many attendees simply enjoyed walking around and eating at one of the fine restaurants. For those who hit the casino, the biggest winner was \$82. Special thanks to Candace Sallale who has cemented her reputation as the ultimate bus activities leader.

Other ideas?

The success of the Foxwoods

trip suggests WSN might like to try other special events. If you have any suggestions, speak to a board member.

If you would like to have a display table at a monthly meeting, speak to Betty Kushner. If you are signed up for a table - and can't make it, please let Betty know; she sometimes has a waiting list.

Interested in joining WSN? There's an application on the website at www.wsninc.org or contact membership@wsninc.org