



SUCCESS CONNECTIONS

A publication of the Women's Success Network

January 2007

**WSN:
Women Helping Women
- Professionally
and Personally**

Coming up

**February 7
Table Topics***

**March 7
Fitting Fitness Into Your
Busy Life: Andrea Longo**

**April 4
Fashion Show**

**May 2
Meeting TBA**

**June 6
Scholarship Event**

* This is the program where our members lead table discussions. If you're interested in being considered as a Table Topic leader, fill out the speaker form on the WSN website. Go to www.wsninc.org.

January 3 meeting 8-Minute Networking - Part Two

One of WSN's most popular programs is returning on January 3 - 8-Minute Networking. The goal of this meeting is for you to meet everyone and for everyone to meet you!

Following dinner, attendees will move from table to table, enabling them to network with everyone at the meeting.

All attendees have one minute per table to self-introduction. You'll need to practice so that you can include the important information about your business and yourself in the 60-second time allotment. The

concept is for people to learn just enough about each other so they can decide if they want to set up a separate one-on-one meeting or catch up with that member at a future WSN meeting.

Highland Country Club

The meeting will be held at the Highland Country Club in Attleboro. **Dinner will be early - at 6:00.** The rotations will be from 7:00 until 8:45. You may want to bring extra business cards, although we'll also have a master list of everyone who attends the

Holiday Bazaar: Thank you. . .

From Barbara Manuelpillia

Well our first WSN Holiday Bazaar was even better than we anticipated. We had over 20 Vendors participate. By participate, I mean in addition to setting up beautiful and festive display areas, helping with the planning, advertising, bringing raffle items and delicious refreshments. The scent of the hot apple cider filled the air.

The event truly was a communal effort that symbolized what WSN is all about. Many people inquired about joining WSN as a result of this positive experience.

All the vendors deserve a standing ovation and should feel proud for a day well done. We collected over \$600 to put in the scholarship fund.

This means that some fortunate recipients will be able to afford the education they need to realize their career dreams. What a great way to kick off the Holiday season.

A special THANK-YOU to Cathy Sutton and her Happy Tails Doggy Day Care Crew. Cathy not only do-

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Women's Success Network

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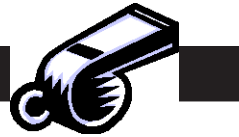
For on-line information about Women's Success Network, check our website:
www.wsninc.org

If the decision is made to cancel a WSN meeting due to a snow storm, we will send an e-mail to those registered

- or you may call the restaurant to determine whether they are closing.

However, if the restaurant remains open - we are locked into the reservation count and cannot provide refunds.





Although this is dated as our January newsletter, you'll be receiving it before the holidays, which gives me a chance to convey two very important year end messages:

First, Happy Holidays from myself and from the WSN Board. We all wish you a most joyful, safe and happy holiday season.

Second, as we look to a new year, I'd like to say thank you to the WSN Board members who have worked so hard these past few months - and are enthusiastically preparing the balance of our program year. And a thank you to all of you - our membership. I thank you both professionally - and personally - for your support this past year. May you all have a wondrous new year of success, accomplishment and good health.

December was highlighted by two outstanding WSN events. The December 3 Holiday Bazaar - with more than 20 vendors - was lots of fun for both the vendors and the customers (I certainly got a good handle on my holiday shopping!). Our organizer, Barbara Manuelpillai, did an amazing job of pulling this all together. Well done, Barbara! Also, a note of thanks to Cathy Sutton of Happy Tails Doggy Day Care for allowing us to use her space for our event. To add to the success of this event, we raised \$600 for the WSN Scholarship Fund!

Another holiday success was our December 6 Holiday Social at Incontro in Franklin. About 60 members attended this very posh networking-only gathering. What about those platters of gourmet appetizers? Everything was delicious and a great time was had by all. Even better, another \$300 was raised for the Scholarship Fund. Special thanks to Joyce Parlipiano of the Social Committee for putting together a great evening for us.

Speaking of networking - don't miss our January "8-Minute Networking" meeting at the Highland Country Club (page one). Jan Turner is weaving her organizational magic again for this very popular event. We're moving into cabin fever season - plan to take a break and enjoy a good meal and the pleasure of meeting lots of other professional women!

Again - Happy Holidays everyone. See you in 2007!

*Candace Sallale
WSN Chair*

Scholarship donor thanks

Thanks to the following members who donated to the November raffle. We brought in \$270 for the Scholarship Fund:

Bonnie Barnett, First Impressions; Carol Brown, Middlesex Bank; Carla Cataldo, JAFRA; Ellen Cronin, EPS Solutions; Elaine Cyr, Elaine Cyr & Associates; Patricia Glennon, Melaleuca;

Barbara Manuelpillai, Mary Kay Cosmetics; Cheryl Reed, Silpada Designs; Roxanne Edick Richard, Attorney; Jacki Rose, Top Performance; Sharon Savage, Cruises Inc.; Deet Turnage, Assist2Sell.

Also special thanks to those who contributed to the Bazaar and the Social.

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WSN Profile: Donna Waugh

When North Attleboro resident Donna Waugh signed on as a Mary Kay cosmetics consultant, she knew that she had chosen the right career path. After working as a municipal bond trader, a business analyst, and a technical writer for a number of years, Donna wanted more time to spend with her three children. She and husband Dave are the proud parents of Christina, 13, Kevin, 10, and Ethan, one.

"My favorite part of working for Mary Kay is the flexibility. I love being home with the older children after school, and I love being able to spend every day with the baby."

A Mary Kay cosmetics user for over 16 years, Donna knows her products, and her consultant suggested she become one herself. After learning about the commission level and management potential, Donna decided to 'go for it'.

She emphasizes that her business is primarily promoted by word of mouth and referrals. Once she begins talking and demonstrating Mary Kay products, it doesn't take long to generate interest.

"When I meet with individuals or when someone hosts a skincare class, I explain how Mary Kay products are if the highest quality without department store prices. I also show them how quick and easy it is to use our skincare system. Our cleanser will cleanse, exfoliate, and tone all in one step. Then moisturize, and you are all done with your skincare!"

Donna notes that some people have preconceived notions about the Mary Kay products.

She stresses that it is a progressive company that has been the bestselling skincare and cosmetics company for 13 years in a row. She also remarked that the company has recently introduced "edgy" items.

The Mary Kay Company, like many marketing companies, hosts an annual seminar in Dallas that is a combination pep talk and pageant. Donna is amazed by the sheer numbers and activities. She's attended two events.

"It's like the Miss America pageant, with shows, training and a sorority all combined into one. It's a huge gathering of nearly 50,000 women!"

A member of WSN since 2004, Donna credits her loyal WSN customers who have hosted classes for her and helped boost sales.

Susan Hafner

Anyone for a mid-winter cruise?



Sharon Savage of Cruises, Inc. has designed a wonderful cruise

getaway package, at great group rates, for WSN members, their families, and friends. Be sure to check out the enclosed flier for more details. Or you can contact Sharon at sharonsavage@verizon.net

About Us

- The Little White House is relocating after December 19. **Jo Frongillo** will be working from her home. She will be available by appointment only beginning January 5. Her phone is 508-528-2348. Jo would like to thank all her clients for their patronage and looks forward to serving you in the future.

- **Jennifer D. Taddeo** wants to thank **Kris Jepsen** of Pics2Pix who did an amazing job of scanning a scrapbook she recently made as a gift and for making her CDs of the scans so that she could give those featured in the scrapbook their own copy.

- There was an article in the paper about WSN's Scholarship winners, **Emily Cuddy**. Emily received community support when she lost her parents and needed to sell her home to help support herself and her four siblings. Another WSN member, **Heather Furfari** of Century 21, was the listing broker. The home sold in 19 days.

- Extend your holiday celebration. Come to an Epiphany Concert for great music and liturgical dance by the choirs of St. Brendan's and St. Blaise Parishes in Bellingham. **Carla C. Cataldo**, Programs Co-Chair, will be singing. The concert will be on Saturday, Jan. 6 at 7 p.m. at St. Blaise Church in Bellingham Center.

Highland Country Club

104 Mechanic Street, Attleboro, MA 02703
(508) 222-0569 • www.highlandcountry-club.com

Caesar salad
Rolls and butter

Chicken picata with lemon butter
sauce, garlic mashed potatoes
and honey baby carrots

Scrod baked au gratin with garlic
mashed potatoes and honey
baby carrots

Vegetarian - eggplant parmesan

Italian pastries
Coffee or tea

New members

Tammy Addeche
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addeche@verizon.net

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Job Find!

Can WSN help you find a job? The Success Connection will launch a monthly Job Find section. If you're looking for a job (or career change), send us a one paragraph commercial about yourself and we'll run it in the newsletter. Likewise, if you are hiring, send a description of what you need. You might find the perfect fit from the WSN membership. Write newsletter@wsninc.org.

Executive Assistant

Mary Chaffee is seeking an Executive Assistant position. Please contact her if you have any leads. maryc17@comcast.net

Freelance Writer

Need another set of eyes to review and refine your newsletter, catalog, web content, or personal writing? Good editing gets your point across quickly and accurately. Reasonable rates, quick turnaround time. Susan Hafner, Freelance Writer. e-mail: hafenetti@yahoo.com. 508-476-1767

Design Consultant/Sales Associate

Simon's Furniture is looking for a Design Consultant/Sales Associate. Our unique environment provides employees/customers with personal approach to furniture, bedding and appliance industry. Background in interior design, good interpersonal, communication and customer service skills. Visit client's home for consultations. Self-motivated, enthusiastic and have a passion for home design. Excellent commission and quarterly bonus structure, medical, paid vacations, employee discounts, year-end bonus, and flexible work schedule. Forward your resume by fax (508) 528-7675 or e-mail ksimon@simonfurniture.com to the attentions of Kirk Simon.

Consultants Needed

Cookie Lee is new to the East Coast. We have less than 400 consultants in NE, and over 75,000 across the country. Your career is to wear jewelry. You can design this business around your busy life. Earn 50% profit on every sale, no quotas or presentations. A ground floor opportunity. I built my business on referrals. If looking for a great business or want to add a product to a business and double income, call me. I give \$100 in free jewelry for referrals. Carolyn Lockhart. 508-625-1996

Bazaar *Continued from page one*

nated her space, but she also did sooooo much behind the scene to make the day the success it was. Her crew were life savors helping vendors carry in (and out) heavy bins, lending a helping hand and support throughout the day, and setting up and running an excel-

lent refreshment table.

Last but not least a thank-you to all the WSN members that lent a hand and support. Especially Linda Hilliard who not only designed all the fliers and sent reminder e-mails, but also (along with our fearless leader Candace) spent the whole day at the bazaar greeting

visitors and selling raffle tickets.

I had many requests to make this an annual event. If you missed it this year, don't make the same mistake next year.

Happy Holidays from Barbara Manuelpillai Mary Kay Consultant.