

# Success Connection

A publication of the Women's Success Network

December 2008

## Women's Success Network

P.O. Box 372  
Franklin, MA 02038-0372

For on-line information about Women's Success Network, check out our website:

[www.wsninc.org](http://www.wsninc.org)

*Women Helping Women - Professionally and Personally*

## December 3 Meeting Details

**3 Restaurant**  
461 West Central Street  
Route 140  
Franklin, MA  
*See direction at bottom of newsletter*

## Agenda:

6:00p Networking  
7:00p Dinner

## Menu

Buffet dinner

## Networking for Success

*Read How to Work a Room by Susan Roane*

## Join us for the WSN Holiday Social on December 3



Join us for a night of networking and fun at the WSN Holiday Social at 3 Restaurant in Franklin on Wednesday, December 3rd at 6pm. 3, formerly Pippinelle's, is a first-class venue that has been on WSN's "wish list" for quite some time. You won't want to miss this event!

This is a great time to catch up with all of your favorite WSN members - and meet new people - all in a relaxed atmosphere. There is no formal meeting program, just plenty of time to network and socialize. **Cocktail hour begins at 6pm, followed by a delicious dinner buffet at 7pm.** Guests and visitors are welcome at this event.

You'll be able to **do some holiday shopping** by taking advantage of the many unique products and services offered by your fellow WSN members. Bring your shopping list and checkbook, and check some of those "impossible to buy for" people off your list - all while sipping your favorite beverage!

We're also encouraging all of you to participate in our first annual (optional) **Yankee Swap**. Please bring your wrapped gift (with a value of \$10-\$15) to the Holiday Social. This promises to be a spirited event, which will more than likely bring out the true colors of all participants. You never know what the most desired gift will be, and you'll be surprised at how far some of your fellow WSN members will go to get it!!

**Special Holiday Display Table Offer:** This month only, WSN members may reserve a display table at the Holiday Social (no charge, as always!) and it will NOT count towards your one free display table a year. This is a great opportunity to promote your business and sell your products and services - just in time for the holidays! Reserve your table today by contacting Patti Prevost at [displaytables@wsninc.org](mailto:displaytables@wsninc.org) by November 28. Hurry, space is limited!

And finally, **this year's event will benefit two of our favorite causes.** We'll be collecting non-perishable food items, gift

"This Book. . . is to turn you into a newly minted MINGLING MAVEN!" Everything you need to know to help you meet new clients and make your business successful with excellent referrals.

## New Members Welcome!

**Nancy Farinacci**  
Owner/Floral Designer  
Nature's Bouquet  
2 Lilac Court  
Walpole, MA 02081-3606  
Phone: 508 668 4831  
Alt phone: 508 660 1111  
Cellphone: 508 801 5609  
[nancyfarinacci@yahoo.com](mailto:nancyfarinacci@yahoo.com)

**Stacey A Pelton**  
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[lisa.zwicker@jtcco.com](mailto:lisa.zwicker@jtcco.com)  
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## WSN Board

**Roxanne Richard,**  
Chair  
Day Job: Attorney  
508-717-7179  
[Chairperson@wsninc.org](mailto:Chairperson@wsninc.org)

**Michelle Raymond**

cards, and cash donations to benefit the **Franklin Food Pantry** and we will hold our monthly raffle to benefit WSN's **Elizabeth F. Wajer Scholarship Fund**. As always, your donations are greatly appreciated.

To register for this meeting, please go to the WSN website at [www.wsninc.org//reservation.html](http://www.wsninc.org//reservation.html). The registrations deadlines are November 21 for mail-in reservations and November 25 for online reservations. The dinner fee is \$35 for both members and non members.



## From the Chair

Fellow WSN Members, Visitors and Guests

As you know our November program was supposed to be table topics. However, with our heightened awareness of the economic challenges facing so many, the board made a decision to change the program to address some of these very "hot" topics for our members.

From this desire, the WSN Special Report: Surviving These Tough Financial Times: Tips for You, Your Family, and Your Business was born. The concept was our own version of **CNBC: Come and Network and Bring your Concerns**. The panel consisted of the following board members, Amy Buliung, Suzy Ferrantino, Michelle Raymond, Candace Sallale, Julie Winston, myself and a special guest, Melinda Ailes, Regional Director of SDBC.

The topics ranged from the economy to tips on how to save some money with your utility service providers. There was a lot of information disseminated in a short period of time but our goal was that everyone was able to leave the meeting with one meaningful take away point. WSN members all have an expertise. We welcome each of you to share your expertise by providing any tips for saving as well as helpful websites so that we can expand on the list provided at this meeting and put it on the website for all members to use as a reference. Simply send your tips and useful websites to [operationschair@wsninc.org](mailto:operationschair@wsninc.org).

I want to thank each of the presenters for their preparation and presentation. It is truly amazing how much expertise can be found within the WSN membership. I also want to thank those WSN members who expressed their sincerest gratitude for our program change as a way of demonstrating that WSN is mindful as to what is important to its overall membership. After all, our mission - women helping women personally and professionally, is what we constantly are trying to achieve.

**Vice Chair**  
**Day Job: Attorney/Mediator**  
[ViceChairperson@wsninc.org](mailto:ViceChairperson@wsninc.org)

**Candace Sallale**  
**Past Chair**  
**Day Job: Financial Advisor**  
[PastChairperson@wsninc.org](mailto:PastChairperson@wsninc.org)

**Judy Alfred**  
**Secretary**  
**Day Job: Commercial Lender**  
[Secretary@wsninc.org](mailto:Secretary@wsninc.org)

**Amy Buliung**  
**Events Chair**  
**Day Job: Mortgage Professional**  
[EventsChair@wsninc.org](mailto:EventsChair@wsninc.org)

**Suzu Ferrantino,**  
**Membership Chair**  
**Day Job: Mortgage Professional**  
[MemershipChair@wsninc.org](mailto:MemershipChair@wsninc.org)

**Stacey A Pelton**  
**Treasurer**  
**CPA**  
[Treasurer@wsninc.org](mailto:Treasurer@wsninc.org)

**Julie Winston**  
**Operations Chair**  
**Day Job: Financial Advisor**  
[OperationsChair@wsninc.org](mailto:OperationsChair@wsninc.org)

**Directions to  
3 Restaurant**  
Driving Directions:  
FROM BOSTON: Route 128 to  
Route 95 South to Route 495  
North. Take Exit 17 - Route 140  
towards Franklin. Travel about  
one mile - the restaurant will  
be on your left.

FROM PROVIDENCE: Route 95  
North to Route 495 North.  
Follow directions as from  
Boston.

FROM WORCESTER: Route 495  
South. Exit 17 - Route 140.

Everyone was encouraged to stop by each of the shopping emporium tables and support our members by making purchases and shortening our holiday to do lists! Lastly, a special thanks to those that were originally scheduled to present and so graciously put their programs on hold while CNBC took its place. We appreciate your hard work and look forward to having the program this spring.

Well, another month has come and gone and it is hard to believe that the holiday hustle and bustle is just about here. This is the time of year when we are thankful for many things. The December holiday social is a great time to be able to casually connect with our fellow WSN members and guests which is being held at a new venue for WSN, 3 in Franklin. There will be a few optional things for you to consider participating in - a Yankee Swap, a raffle donation for the scholarship fund or a non-perishable food donation for the Franklin Food Pantry. It should be a great evening, filled with laughter, cheer, goodwill and great food.

I appreciate the feedback we receive from WSN members. As we continue to strive to grow and improve the organization, I would encourage all of you to share your ideas and suggestions with me or any board member personally.

I look forward to seeing you all in December.

Best,  
Roxanne

## Thanks to our Raffle Donors

### Raffle Reminder

A reminder that the WSN scholarship is supported by our monthly raffles. Please consider donating items or services to the raffle each month. Be sure to attach two business cards so that we can give you credit for your donation.

### Thanks to the following who donated to the November raffle:

**Jane Curran**, Owner, Jane's Frames  
**Nancy Farinacci**, Owner, Floral Designer, Natures Bouquet  
**Jennifer Taddeo**, Attorney at Law, Doherty, Ciechanowski,  
Dugan & Cannon, P.C.  
**Nancy Cassano**, Executive Director, The Traveling Vineyard  
**Deet Turnage**, Broker/Owner, Assist2Sell  
**Martha J.B. Whyte**, Consultant, The Whyte Knight  
**Jeanne Marie Plourde**, Wildtree  
**Amy-Sue Hasselbaum**, Real Estate Appraiser, Bay Heritage  
Appraisal  
**Stacey Hiltner**, Private Care Advisor, Community VNA  
**Candace Sallale**, Financial Advisor, Edward Jones

**Roxanne Edick Richard, Esq.**, The Law Offices of Roxanne Edick Richard  
**Renee Vachon Danho**, Dean, School of Professional and Continuing Studies, Dean College  
**Janine Cavanaugh**, Professional Organizer  
**Rose Fidel**, The Pantry  
**Liz Scully**, Scully Group Websites

## **Shout Out**

· **Roxanne Richard** wishes to thank **Suzy Ferrantino** and **Joyce Parlapiano** for their referrals this past month.